



Transaction Type	Qty	Square Feet	Acres	Transaction Value
INDUSTRIAL LEASE	616	18,784,568		\$850,337,939
INDUSTRIAL SALE	201	6,721,028		\$691,071,066
OFFICE LEASE	139	1,257,655		\$158,326,180
OFFICE SALE	19	459,861		\$82,957,789
LAND SALE	28		4,573	\$165,132,560
Total Transaction SF		27,223,112	4,573	\$1,947,825,534
INVESTMENT INDUSTRIAL	38	12,979,581		\$869,097,961
INVESTMENT OFFICE	10	446,922		\$94,762,275
CONSULTING	52	10,119,622		\$675,097,961
Total Investments & Consulting SF		23,546,125		\$1,638,958,197

Total Transaction SF	50,769,237	\$3,586,783,731
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The Inland Empire/Orange County Chapter with 45 active members and 29 other members continue to have a significant presence and impact on activity in the 3 county southern California region. Chapter members participated in selling/leasing **27.2 Million square feet - 38.8% of the square feet leased/sold and in excess of \$1.95 Billion Dollars in transaction value. Members participated in over 50 Million square feet and \$3.5 Billion dollars in transaction value including investments and consulting in 2008.**

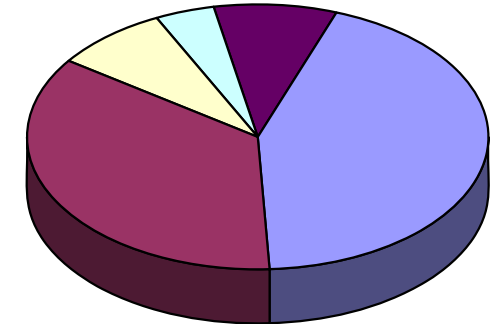
The chapter, in conjunction with the national office, sponsor educational courses in topics such as: commercial brokerage, ethics, development, finance, construction and investments. Interactive dinner meetings provide a forum for guests and SIOR members in office and industrial real estate to meet with associate members, chapter sponsors and industry leaders to socialize, discuss and learn about trends and new issues in our industry. The Chapter also provides annual scholarships to local college students involved in a real estate curriculum.

You can locate an office, industrial, investment or land specialist, and obtain information about SIOR by going to the chapter web site at: www.siorsocal.com. Web links are provided to locate SIOR members, associate members and chapter sponsors, as well as other valuable industry links. Whether your needs are local, regional, national, or international, your local SIOR chapter member is able to assist in obtaining current market information in 145 national and 5 international markets.

The Society is the leading professional real estate association in the industry, with more than 3,200 members in 525 cities, 25 countries, representing the most knowledgeable, experienced and successful commercial brokerage specialists. The **2,800 real estate professionals who hold the SIOR designation** are recognized by corporate real estate executives, brokers, lenders and other industry professionals as the most experienced and capable practitioners in any market.

Chapter Activity Total Transaction Value

- INDUSTRIAL LEASE
- INDUSTRIAL SALE
- OFFICE LEASE
- OFFICE SALE
- LAND SALE



CHAPTER SIOR ASSOCIATE MEMBERS

INVESTMENT BUILDING GROUP
WESTERN REALCO
IDI CORP
OAKMONT INDUSTRIAL GROUP
US NATIONAL 1031 EXCHANGE
COUNTY OF SAN BERNARDINO

CITY OF MURRIETA
OLTMANS CONSTRUCTION
CITY OF HESPERIA
FIRST INDUSTRIAL REALTY TRUST
ROZELLE REALTY CAPITAL
WATSON LAND COMPANY
PRODUCTIVITY CONSTRUCTS

CHAPTER GOLD SPONSORS

WELLS FARGO SBA LENDING
ALERE PROPERTY LLC
FIRST AMERICAN EXCHANGE
FIRST INDUSTRIAL REALTY TRUST

CHAPTER SILVER SPONSORS

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HEI CORP.
MAJESTIC REALTY
MASTER DEVELOPMENT
OREXCO 1031 EXCHANGE
JOHN BARRY & ASSOCIATES

PROLOGIS
USAA REALTY
WARE MALCOMB
TMC DEVELOPMENT
VOIT DEVELOPMENT CO
SYN-MAR ASSOCIATES

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